

SITUATIONAL LEADERSHIP®

THERE IS NO SINGLE "BEST" STYLE FOR LEADERSHIP



**World's
most widely used
leadership model**

The Situational Leadership Model is a powerful, yet flexible tool that enables leaders to diagnose the variables of any given situation and adapt their management styles to the behavioral needs of the individual or group they are trying to influence.

KEY LEARNINGS

- 🌿 Focused methodology to ensure goal and task alignment.
- 🌿 Learn diagnostic skills to determine the skill and motivation levels of followers.
- 🌿 Gain ability to consciously select a leadership style appropriate for a situation.
- 🌿 Apply communication skills and a common language to effectively influence followers' behavior.
- 🌿 Accelerate the development and retention of talents.
- 🌿 Increase respect and honor the differences.

TARGET PARTICIPANT

Executives and managers at all levels

FORMAT

2-day Instructor-led workshop and interactive discussions

SITUATIONAL LEADERSHIP®



2-Day Program

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6 - PART MODULES

Module 1 : What is leadership ?

- ✦ Definition of leadership
- ✦ Difference between leadership & management

Module 2 : Who define a good leader ?

- ✦ Elements of good leader
- ✦ How others perceive us? Why is it important?
- ✦ Difference between Intention & Perception
- ✦ Importance of Ability and Acceptability
- ✦ How to effectively receive feedback

Module 3 : Why Situational Leadership

- ✦ Organizational Expectation
- ✦ Success vs. Effectiveness

Module 4 : Influencing the Performance of Others

- ✦ The process of influence
- ✦ Assessment – Lead Self
- ✦ Surfacing the real task

Module 5 : Assessing Criteria for Performance

- ✦ Performance Readiness (Ability vs Willingness)
- ✦ Performance Readiness Levels
- ✦ Assessment – Performance Readiness Scale Self & Others

Module 6 : Influence Behaviors

- ✦ Leadership Styles
- ✦ The Situational Leadership Model
- ✦ Pre-Assigned Assessment : Results Feedback