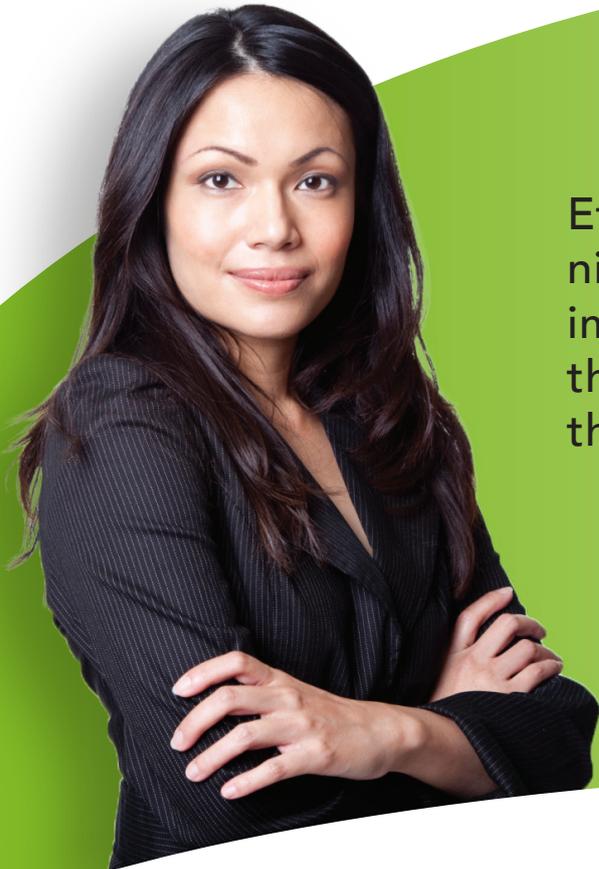


The Extraordinary Coach™



Effective leaders have the potential to significantly increase their personal leadership impact by utilizing coaching skill to raise the productivity and effectiveness of those they work with.

Empower
coaching
conversations
that drive
actions

The Extraordinary Coach workshop takes a strengths-based approach to improve coaching skills by focusing on what extraordinary coaches do well. Participants will gain the critical coaching skills and tools they need to maximize their leadership effectiveness and coach others to perform at their peak. The outcome is more motivated, committed, and engaged employees.

KEY LEARNINGS

During the workshop you will:

- Apply the coaching framework (FUEL model) and skills for conducting effective coaching conversations
- Understand the key objectives of on-the-job coaching and the bottom-line impact of extraordinary coaches
- Discover why coaching leads to higher levels of employee productivity and engagement
- Utilize The Extraordinary Coach Attributes and Perspectives Assessment to identify your preference for listening, giving advice, and feedback
- Analyze the elements that drive each coaching conversation and the best process for holding those conversations

TARGET PARTICIPANT

The Extraordinary Coach is designed for anyone in the organization who coaches others as part of their job responsibilities. This workshop is essential for every manager, including front-line through experienced senior leaders as well as any employee who perform a consultative role.

FORMAT

This workshop is a 2 - day interactive, instructor-led, skills - building experience. It utilizes behavior model with interactive videos and real - time demonstrations.

The Extraordinary Coach™



2-Day Program

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6 - PART MODULES

Module 1 : The Business Case for Coaching™

- ✔ Definition of Coaching
- ✔ The Business Impact of Coaching
- ✔ The Connection of Leadership to Profitability

Module 2 : The Coaching Relationship

- ✔ Attributes of Extraordinary Coaches
- ✔ The Manager-Employee Relationship
- ✔ Building a Strong Relationship

Module 3 : The Coaching Conversation

The Process

Step One : Frame the Conversation

Step Two : Understand the Current State

Step Three : Explore the Desired State

Step Four : Layout a Success Plan listening and Questioning Skills Clarifying Your Role as Coach

Module 4 : Putting it All Together

- ✔ Identifying Your Learning Edge
- ✔ Ideas for Development

Module 5 - Putting It All Together

Module 6 - Developing Yourself as a Coach

- ✔ Choosing a Developmental Focus
- ✔ Competency Companions
- ✔ Integration and Final Application
- ✔ Follow-up, Next Steps